

■ Fixed Income ■ Real Assets ■ Cash

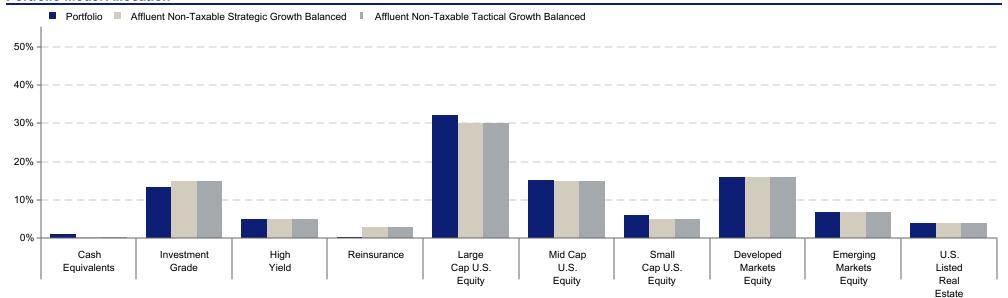
Portfolio Overview

Holdings Date: 11/30/2023

Account: XXXXXX9600 Holdings Method: Direct Report Date: 11/30/2023

#### **Portfolio Asset Allocation Portfolio Summary** Inv. Objective Growth Bal/Nontaxable-1 76% Total Portfolio Value \$45,730,807 Net Realized Cap Gains YTD \$-7,309 Annual Income Projected \$1,056,144 Equity \$34.902.004 76.32% \$8,442,035 18.46% Fixed Income **Current Yield** 2.31% 1% Real Assets \$1,860,075 4.07% Cash \$526.692 1.15% Number of Securities **Invested Total** \$45,730,807 100.00% Portfolio Mgr. Rick Rosenthal 18%

#### **Portfolio Model Allocation**

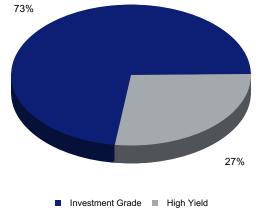




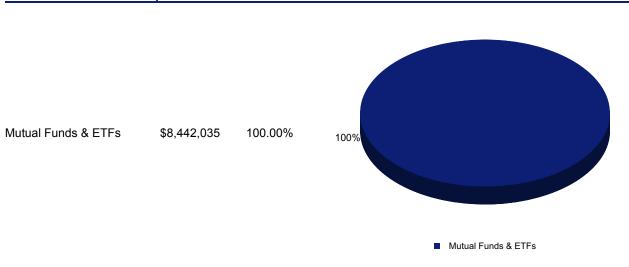
Fixed Income Overview

Account: XXXXXX9600 Holdings Method: Direct Report Date: 11/30/2023

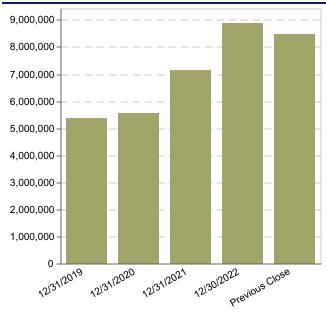
#### **Fixed Income Asset Allocation Fixed Income Summary** Inv. Objective Growth Bal/Nontaxable-1 73% Total Fixed Income Value \$8,442,035 Current Yield 4.17% Annual Income Projected \$352,019 Investment Grade \$6,161,328 72.98% **Number of Securities** 2 High Yield \$2,280,707 27,02% Portfolio Mgr. Rick Rosenthal



#### **Fixed Income Sector Exposures**



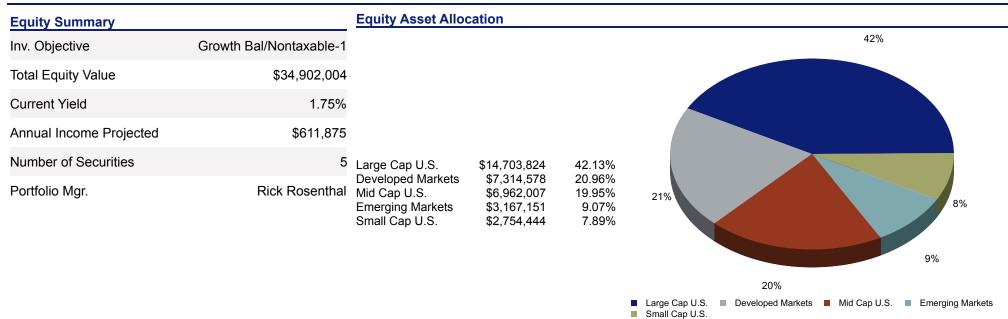
#### **Fixed Income Market Value**

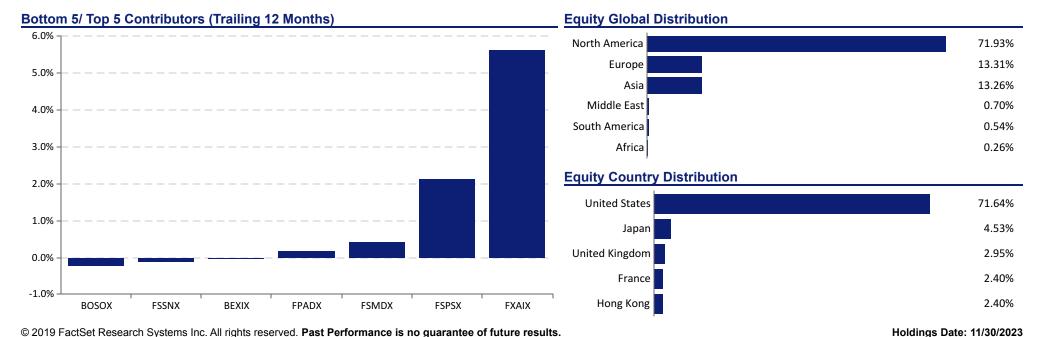




**Equity Overview** 

Account: XXXXXX9600 Holdings Method: Direct and Indirect Report Date: 11/30/2023







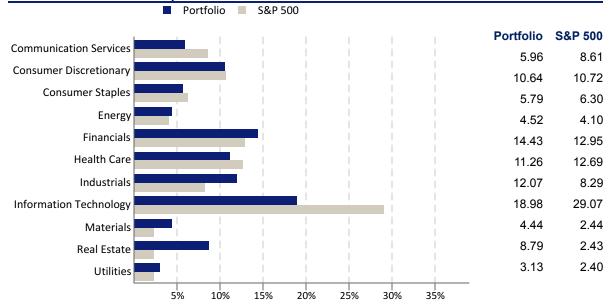
Common Stock Detail

Account: XXXXXX9600 Holdings Method: Direct and Indirect Report Date: 11/30/2023

## **Top 10 Common Stock Holdings**

	Stock Wt. (%)	Full Port Wt. (%)	Yield (%)	YTD Return* (%)	52 Wk Return* (%)
Microsoft Corporation	3.04	2.36	0.81	59.4	49.8
Apple Inc.	3.02	2.35	0.50	47.0	29.0
Amazon.com, Inc.	1.43	1.11	0.00	73.9	51.3
NVIDIA Corporation	1.25	0.97	0.03	220.2	176.5
Alphabet Inc. Class A	0.85	0.66	0.00	50.2	31.2
Meta Platforms Inc. Class A	0.79	0.61	0.00	171.9	177.0
Alphabet Inc. Class C	0.73	0.57	0.00	50.9	32.0
Tesla, Inc.	0.72	0.56	0.00	94.9	23.3
Berkshire Hathaway Inc. Class	0.71	0.55	0.00	16.5	13.0
Prologis, Inc.	0.68	0.53	2.85	4.2	0.4

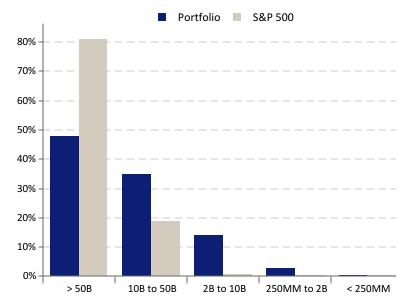
# **Common Stock Sector Exposures**



#### **Common Stock Characteristics**

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	Portfolio	S&P 500
Market Cap - Wtd Avg	\$324.2B	\$724.8B
Market Cap - Median	\$4.6B	\$31.1B
Dividend Yield (%)	2.09	1.53
P/E NTM	15.7	18.9
P/E LTM	17.2	22.7
ROE (%)	19.0	24.9
1 Yr Beta vs. S&P Composite	.85	1.03
Est 3-5 Yr EPS Growth (%)	11.9	13.2
Hist 3 Yr EPS Growth (%)	22.4	22.8
Number of Securities	5237	503

### **Common Stock Market Cap Distribution**



\*Specific to the security - does not represent performance in the portfolio.